

WEST VILLAGES

FLORIDA



For Immediate Release

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West Villages Florida Continues to Outpace Regional Communities in New Home Sales

West Villages, FL—West Villages Florida continues a busy sales year with another 86 homes sold in August, totaling 838 for 2018 so far. The fifth-fastest selling new home community in the country has eclipsed 2017's monthly sales figures almost every month this year.

The strong sales are on pace as new amenities options open across West Villages to match the growing population. Grand Palm is building the new 7,227 square-foot Grand Palm Social Club to supplement the community's incredibly popular clubhouse and community pool.

"Sales and visitor traffic at Grand Palm in West Villages have been robust throughout the year, as we continue to attract people from throughout the country," said Neal Communities Founder and Chairman Pat Neal. "Our homebuyers tell us they chose Grand Palm because of the quality of the homes, the excellent variety of amenities and the numerous nature trails, preserves, lakes and green space."

Renaissance by Mattamy Homes announced this summer that it is beginning Phase 2 of the development and the new 9,000-square-foot Renaissance Clubhouse is set to open this fall. IslandWalk by DiVosta also is building a second amenities center to expand on its multiple amenities spaces.

There are eight nationally respected homebuilders in West Villages designing a wide variety of home options, with prices from the \$200,000s to the \$600,000s and up.

The newest communities in West Villages, including Renaissance, The Preserve by D.R. Horton and Oasis by M/I Homes, have made contributions to this year's sales growth and have attracted more homebuyers to the community. Gran Paradiso by Lennar and Sam Rodgers, Grand Palm, IslandWalk and Sarasota National by WCI all have kept up the brisk sales numbers this year that have propelled West Villages to be among the fastest selling master-planned communities in the country.

About West Villages Florida

The more than 15,000 acres that comprise West Villages Florida (www.MyWestVillages.com) are located adjacent to the Tamiami Trail corridor in South Sarasota County between the urban centers of the City of Venice and the City of North Port. The community is being developed by a partnership that includes Mattamy Homes (www.MattamyHomes.com), the largest privately owned home builder in North America, and Vanguard Land, one

of the region's premier and well-respected land developers. In 2017 John Burns Real Estate Consulting named West Villages Florida the 5th fastest selling Master-Planned Community in the country.

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