

WEST VILLAGES

FLORIDA



For Immediate Release:

Contact: Sondra Guffey, 941-483-6259
sondra.guffey@MyWestVillages.com

West Villages Florida Closes First Quarter with Record Breaking Sales

West Villages, FL— With a strong March sales total of 115 homes, West Villages Florida closes the first quarter with 346 home sales – a 38 percent increase over 2017’s first quarter.

The 346 sales puts West Villages’ annual sales for the period ending March 31, 2018 at 1,051 home sales – a record 4-quarter sales total for the master-planned community. This record-breaking sales quarter in West Villages marks an increase of 29 percent over the annual sales period ending March 31, 2017.

With seven communities from eight of the country’s most respected home builders, West Villages has been among the country’s top 5 highest selling communities for two straight years.

“We’ve been looking forward to this phase of growth for some time. Adding three new communities with strong sales are helping us surpass a previously record-breaking 2017,” said Paul Erhardt, president of West Villages Florida. “The variety of offerings we have built for buyers gives them the ability to truly live ‘life your way’.”

The three newest communities in the West Villages area sold a total of 23 homes in March. Renaissance at West Villages by Mattamy Homes, The Preserve at West Villages by D.R. Horton and Oasis at West Villages by M/I Homes all began sales in the past nine months and have opened with great success. The newest homebuilder in West Villages sold its first homes in Oasis in March.

"M/I Homes is grateful to be a part of the West Villages Florida family. We now are pre-selling and off to a great start with our Grand Opening scheduled for May," said David C. Hunihan, M/I Homes Area President – Sarasota. "Oasis at West Villages is a gated enclave perfectly suited for the West Villages buyer with 60- and 70-ft wide homesites and we look forward to contributing to one of the fastest-selling communities in the U.S."

The neighborhoods of Sarasota National by WCI, Grand Palm by Neal Communities, IslandWalk by DiVosta and Gran Paradiso by Sam Rodgers Homes and Lennar all kept their blistering home sales pace in 2018 to help the master-planned community to achieve these record sales numbers.

About West Villages Florida

The 15,500 acres that comprise West Villages Florida (www.MyWestVillages.com) are located adjacent to the Tamiami Trail corridor in Sarasota County. The community is being developed by a partnership

West Villages Office Park, 19503 S. West Villages Parkway, Suite 14, Venice, FL 34293

that includes Mattamy Homes (www.MattamyHomes.com), the largest privately owned home builder in North America, and Vanguard Land, one of the region's premier and well-respected land developers. John Burns Real Estate Consulting and RCLCO Real Estate Advisors named West Villages the 5th fastest selling Master-Planned Community in the country.

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